



## **REQUEST FOR PROPOSAL FOR VMWARE SOLUTION**

### **I. INTRODUCTION**

The Tarrant County 9-1-1 Emergency Assistance District (TC9-1-1) requests proposals for VMware hardware and licensing. The District seeks a solution to replace the existing VMware hardware, licensing, and support at its primary and backup locations.

### **II. PROPOSAL INSTRUCTIONS AND QUALIFICATIONS**

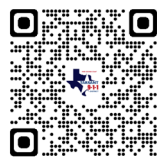
#### **A. MINIMUM QUALIFICATIONS**

To ensure a close working relationship, facilitate available services, and support local business, the District may give priority to those with full-service capabilities to best suit the needs and timeline of the District. The Vendor must be authorized to do business in the State of Texas and must comply with state and local laws. A statement regarding equal opportunity and affirmative action should be included. The proposal submitted will become part of the final contract.

#### **B. PROPOSAL SUBMISSION INSTRUCTIONS**

##### **1. Proposal Format**

To fully and equitably evaluate each vendor's ability to meet the needs of the District, a standard reply format is required. Each proposal must include a response to each item in the RFP in the order given. Only proposals submitted in the prescribed format will be evaluated for contract award.





## 2. Submission Requirements

All proposal questions should be directed via email to:

Aniel Austin, ACCA  
Chief Financial Officer  
[AAustin@tc911.org](mailto:AAustin@tc911.org)

All proposal submissions must be in a sealed envelope and clearly marked in the lower left-hand corner “RFP – VMware Solution.” All proposals must be received by noon on November 13, 2024. We need six (6) copies of the proposal and a flash drive with the electronic copy.

No faxed, e-mailed, or telephone proposals will be accepted. Proposals must be submitted



Aniel Austin, ACCA  
Chief Financial Officer  
Tarrant County 9-1-1 Emergency Assistance District  
2600 Airport Freeway  
Fort Worth, TX 76111

**ANY PROPOSALS RECEIVED AFTER THE SCHEDULED TIME FOR RECEIPT OF PROPOSALS WILL NOT BE ACCEPTED OR CONSIDERED.**

## 3. Selection Criteria

Evaluation and scoring of proposals will be made based on the following requirements:

- Hardware solution meets the District's functional and budgetary requirements. (30 pts.)
- Best value in licensing for the proposed solution. (20 pts.)
- Comprehensive project description and timeline. (20 pts.)
- Relevant implementation and support services during the term of the agreement. (10 pts.)
- Overall cost and value of the solution. (10 pts.)
- Technical strength and capacity of the vendor. (10 pts.)





## C. RIGHTS TO REJECT PROPOSALS

TC9-1-1 reserves the right to reject any and all proposals or any part of any proposal, to waive minor defects or technicalities, or to solicit new proposals on the same project or on a modified project which may include portions of the originally proposed project as TC9-1-1 may deem necessary in its interest. Receipt of any proposal shall under no circumstances obligate TC9-1-1 to make an award.

## III. REQUIRED VENDOR INFORMATION

All vendors must provide the following as part of the proposal:

- A statement regarding any recent or foreseen merger or acquisition.
- A statement regarding any guarantees or warranties related to their services.
- List of service offerings and technological capabilities.
- Proven technical experience, including case studies and/or client references.
- Outline of timelines and resources for the proposal.
- Detailed pricing for each option provided.

## IV. REQUIRED SERVICES

This section lists all the services to be provided by the vendor under this agreement.

### A. Hardware

The District wishes to refresh two VSAN clusters currently in service at our primary and backup locations:

The basic hardware should consist of at least:

- 4 VSAN Ready nodes preferred at both VCenters
- 2 Network switches required for backup location only





## B. Licensing

The District seeks options for licensing and support for the recommended hardware.

- VMware Licensing– 12 Month Subscription (w/ optional annual renewal for up to 60 months)
- Hardware Support – 36 to 60 months

## C. Implementation Support

The vendor is responsible for providing a detailed description of their solution, including costs, technical specifications, and justification for their recommended solution. They should also support the initial implementation and provide optional hourly support as needed. Please describe the implementation support options available.

## D. Additional Services

Describe any alternatives, enhancements, or improved methods of providing the services mentioned in the RFP. In addition, describe any products or services not specifically mentioned in the RFP that would benefit the District. Include any support options, such as turn-key solutions, guided installation, and knowledge transfer.

